



ALLEGION™

PIONEERING SAFETY™

2015 J.P. Morgan Global High Yield & Leveraged Finance Conference

Allegion: Pioneering Safety Around the World

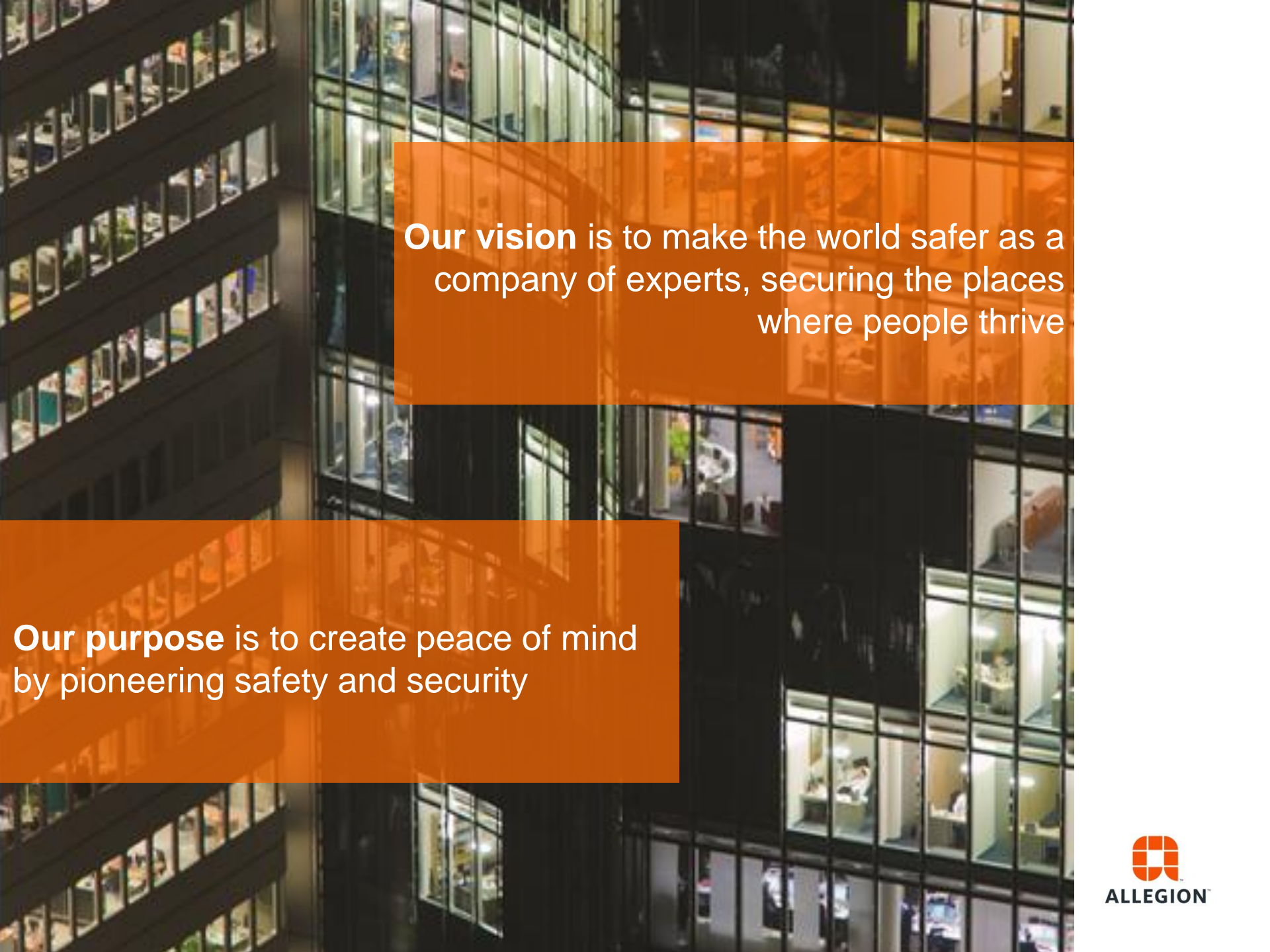
Patrick Shannon, Senior Vice President & CFO

February 23, 2015

Safe Harbor

This material contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, including statements that relate to the mix of our products, the Company's growth strategy, the Company's tax planning strategies and the Company's capital allocation strategy. These forward-looking statements are based on the Company's currently available information and our current assumptions, expectations and projections about future events. They are subject to future events, risks and uncertainties – many of which are beyond our control – as well as potentially inaccurate assumptions, that could cause actual results to differ materially from those in the forward-looking statements. Further information on these factors and other risks that may affect the Company's business is included in filings it makes with the Securities and Exchange Commission from time to time, including its Form 10-K for the year ended December 31, 2013, Form 10-Qs for the quarters ended March 31, 2014, June 30, 2014 and September 30, 2014. The Company assumes no obligations to update these forward looking statements.

This material also contains revenue, operating income, EBITDA and EBITDA margin on both a U.S. GAAP basis and on an adjusted basis because the Company's management believes it may assist investors in evaluating the Company's on-going operations as a standalone company. The Company believes these non-GAAP disclosures provide important supplemental information to management and investors regarding financial and business trends relating to the Company's financial condition and results of operations. Investors should not consider these non-GAAP measures as alternatives to the related GAAP measures. A reconciliation of the non-GAAP measures used to their most directly comparable GAAP measure is presented as an appendix to this release.

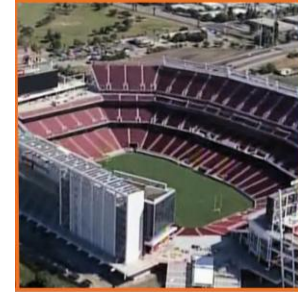


Our vision is to make the world safer as a company of experts, securing the places where people thrive

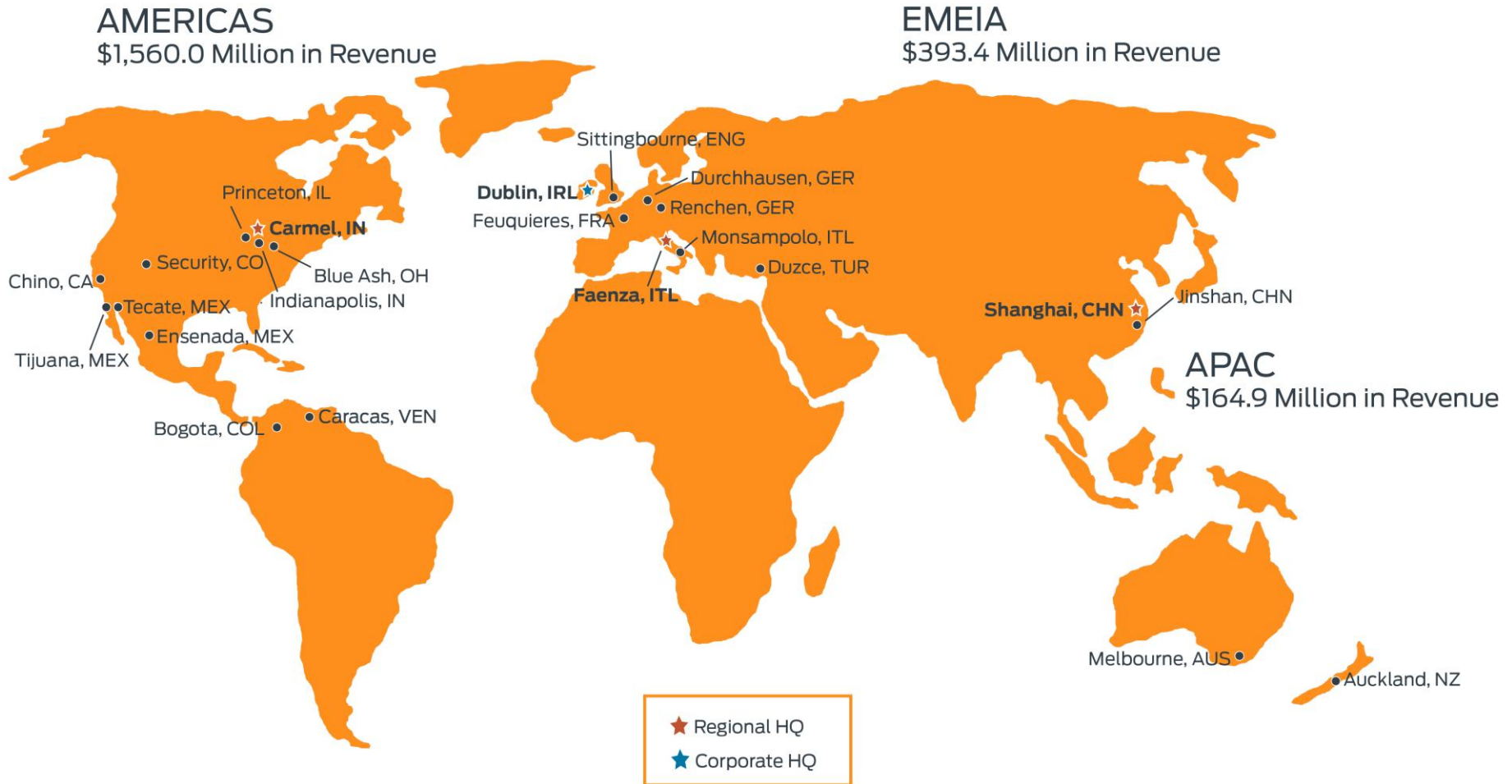
Our purpose is to create peace of mind by pioneering safety and security

Allegion Overview

- Leading global provider of security products and solutions
- Serving residential and non-residential end markets
- Strong brands with leading market positions
- Industry leading EBITDA margins
- High level of cash conversion performance
- Broad distribution network
- Balanced and flexible capital allocation strategy



Our Reach



Our Brands

Enterprise Brand



Strategic Brands



A Long Legacy of Excellence

What We Sell

Products

Secure the Door

- Exit devices
- Mechanical locks
- Key systems
- Electronic locks
- Readers
- Credentials
- Electronic strikes
- Doors and frames
- Hinges
- Accessories

Control the Door

- Door closers
- Automatic operators
- Coordinators

Protect the Door

- Kick plates
- Door pulls
- Edge guards

Portable Security

- Padlocks
- Cable locks
- Bike locks

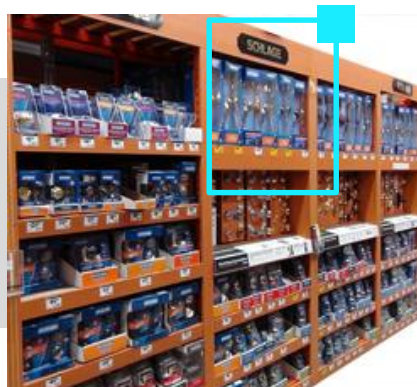
Systems¹

Project Management

Installation

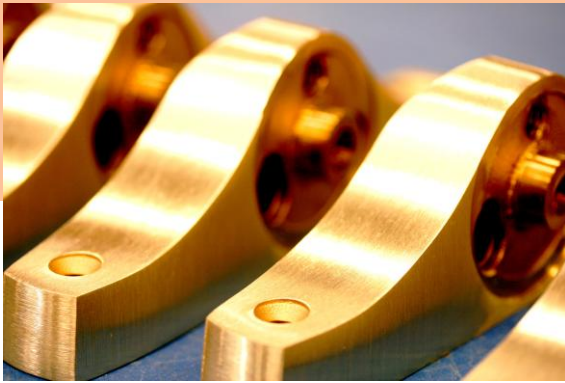
System Design

- Access control
- Video systems
- Workforce management

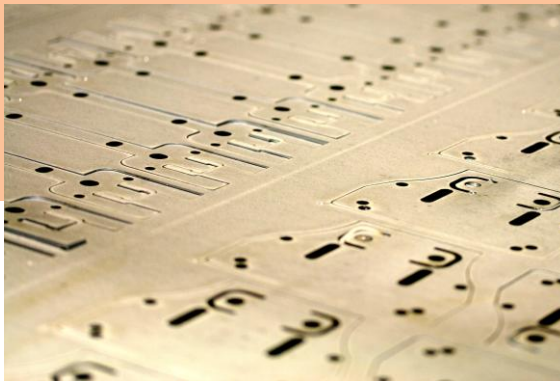


Key Strategies

Expand in Core Markets



Innovation in Existing & New Product Categories



Growth in Emerging Markets



Enterprise Excellence



Opportunistic Acquisitions



Expand in Core Markets – Channel Management

Discretionary Opportunity

- \$1.4B mechanical hardware
- Applicable to both commercial and institutional space
- New business focus, while enhancing existing project specification model



Strategy Summary

- Business model to win in non-specified retrofit & renovations
- Create incremental value for selected / winning channel partners
- Develop capabilities to serve growth opportunities



Investing in Channel Management

Innovation: 2014 Product Launches

| | | | | |
|--|--|---|---|--|
| <p>Schlage NDE Locks + ENGAGE™ Technology Americas December 2014 Commercial</p> |  | <p>Matte Black Contemporary Finish Expansion Americas August 2014 Residential</p> |  | <p>Schlage Sacramento Lever Americas July 2014 Residential</p> |
|  | <p>Von Duprin 4200 Electric Strike Americas July 2014 Commercial</p> |  | <p>Von Duprin AX Device Americas May 2014 Commercial</p> |  |
| <p>Schlage Touch Americas October 2014 Residential</p> |  |  |  | <p>CISA Multitop Pro Electric Platform EMEIA August 2014 Residential & Commercial</p> |
|  | <p>China-SEL 320 Electronic Anti-Burglary Lock Asia Pacific, July 2014 Residential & Commercial</p> |  | <p>FSH FEL990 Series Electric Mortice Lock South Asia November 2014 Commercial</p> |  |
| <p>Schlage, Von Duprin Decorative Levers Americas January 2014 Commercial</p> |  | <p>FSH VE1260 Motorized Drop Bolt Asia Pacific/South Asia June 2014 Commercial</p> |  | <p>Schlage L Indicator Americas September 2014 Commercial</p> |

Enterprise Excellence



Enterprise Excellence – Getting Better at Serving the Customer

Opportunistic Acquisitions

Platforms

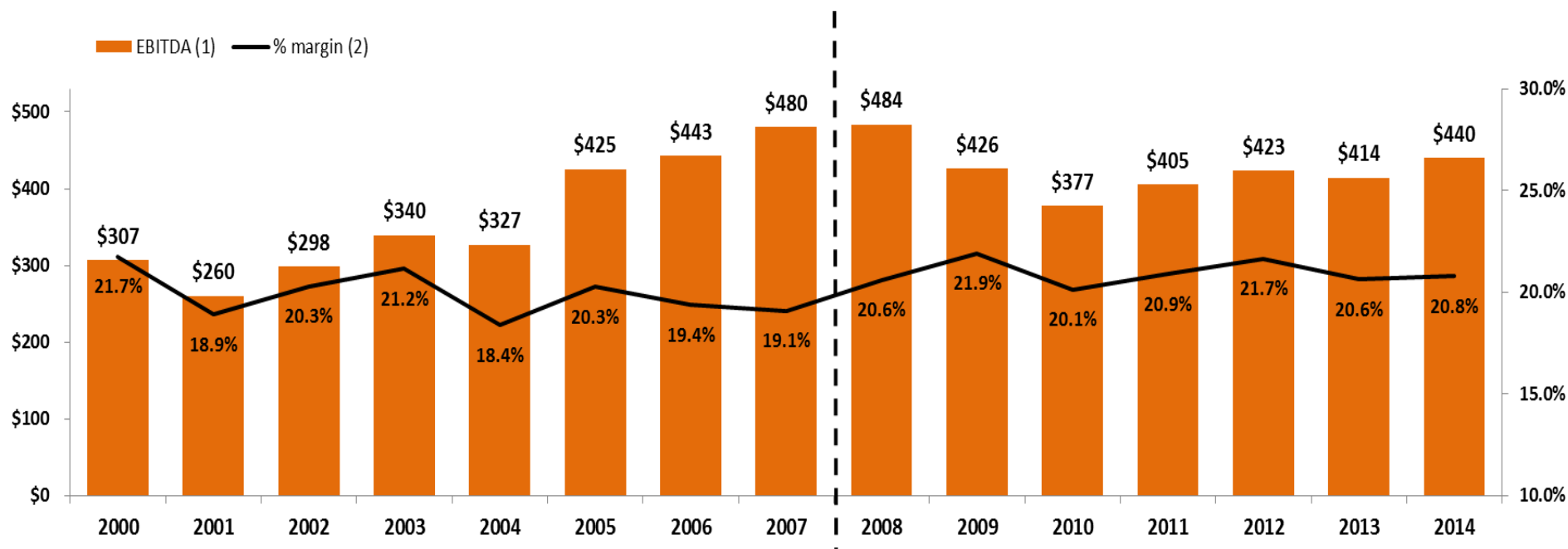


Key Acquisition Criteria

- Aligned with strategic direction & in our core
 - Strong business and market fundamentals
 - Targets with leadership position and ability to scale
 - Clear synergy opportunities
- Return on Invested Capital >12% by year 3

Smart Deals, Well Executed

Historical Adjusted EBITDA Margins



(1) EBITDA defined as operating income plus depreciation and amortization.

(2) EBITDA Margin for 2008-2013 calculated using revenue adjusted for Asia joint venture order flow change.

2000 - 2007 represents the Security & Safety or Security Technologies segment as reported in Ingersoll Rand's 10K.

2008-2013 net income is adjusted for LIFO to FIFO conversion

2009-2013 revenues and net income are adjusted for the UK Door Business

See appendix for reconciliation of GAAP revenue and net income to adjusted revenue and EBITDA.

Consistent EBITDA margin performance

Full-Year 2014 Allegion Results

Revenue¹

- \$2.12 billion
- Up 5.0%; up 5.1% on an organic basis (less currency and acquisition)

Adjusted Operating Income/Margin

- Adjusted operating income of \$396.0 million, up 7.5% versus prior year
- Adjusted operating margin 18.7%, +40 bps versus prior year

Effective Tax Rate²

- 28.6%, compared with prior year of 38.4%

Adjusted EPS²

- \$2.49, up 14.2% versus prior year

Available Cash Flow³

- 111% of earnings from continuing operations

(1) 2013 revenue adjusted to reflect Asia consolidated joint venture order flow change; final 2013 basis reflects divestiture of UK door business

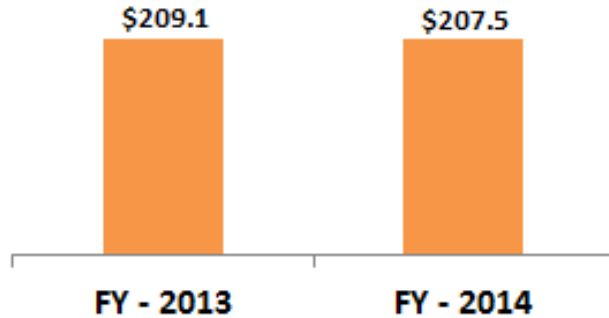
(2) See appendix for non-GAAP reconciliations

(3) Cash from operating activities of continuing operations less capital expenditures

Full-Year 2014 Allegion ACF

Available Cash Flow ¹

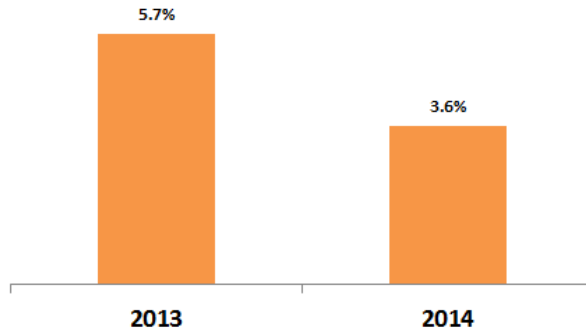
(\$millions)



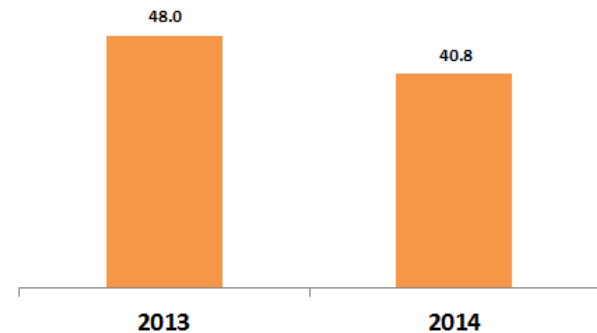
- 2014 FY ACF is \$1.6 million lower than prior year
- ACF decrease due to higher capital expenditures of \$31.3 million from new product development, information systems and spin-related projects, mostly offset by improved working capital

Working Capital ² and Cash Conversion Cycle(CCC)³

FY Working Capital² % of Revenue



FY Cash Conversion Cycle³

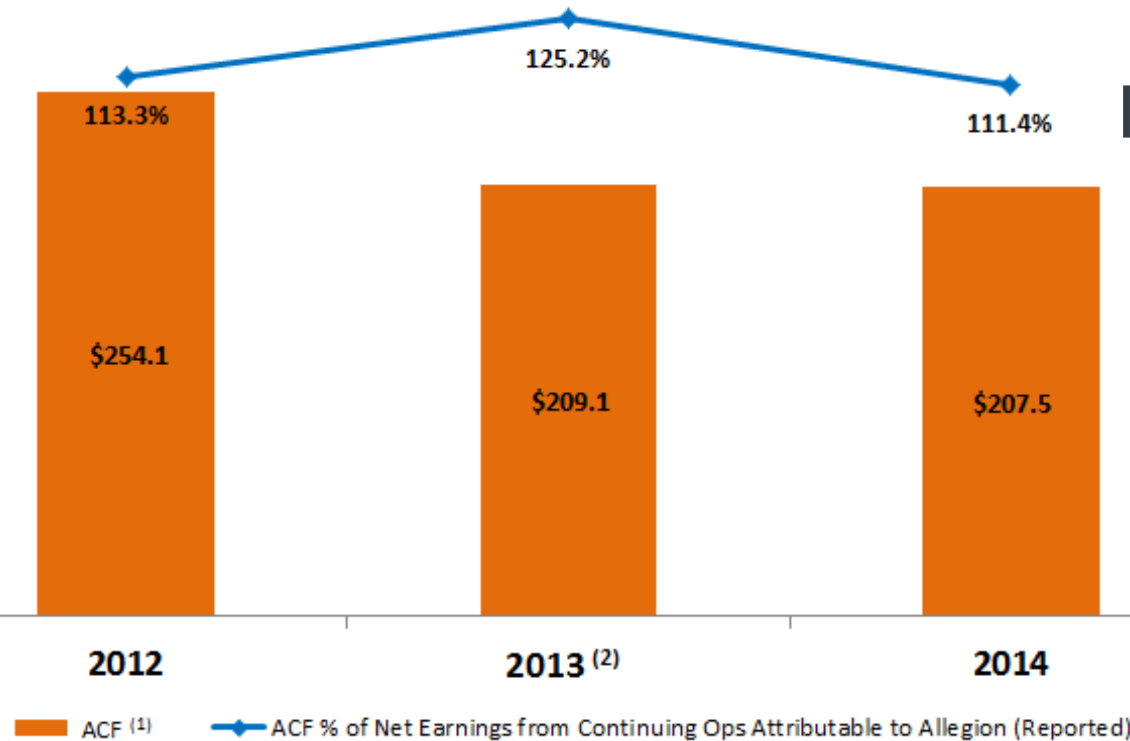


Full Year ACF at 111% of net earnings from continuing operations

¹ Net cash from continuing operating activities less capital expenditures
² Working capital defined as accounts receivable plus inventories less accounts payable and other accrued expenses (calculated using 4pt quarter end WC average)
³ CCC = DSO + Inventory Days - DPO (calculated using 4pt quarter average).

Strong Cash Flow Generation

(\$millions)



**2015 Target ~95%
2016 & Beyond
~100+%**

Target ACF 100+% of net earnings over time

(1) ACF is cash from continuing operating activities less capital expenditures.

(2) 2013 ACF% is based on net earnings from continuing ops adjusted for \$137.6M goodwill impairment net of \$6.5M tax benefit

2014 Capital Structure and Liquidity

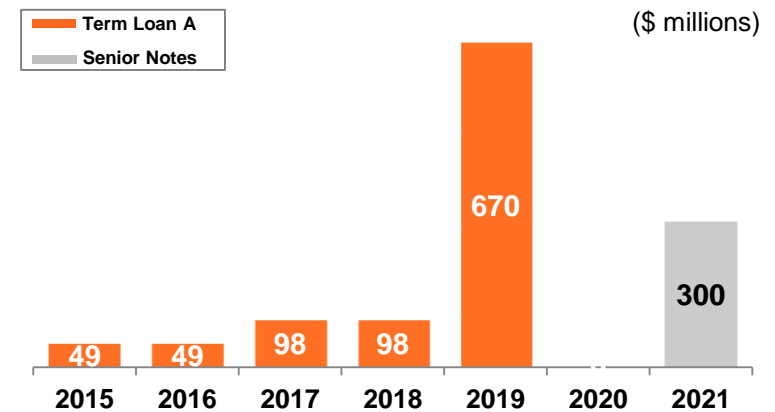
December 31, 2014

| | | (\$ millions) |
|-------------------------------|----|---------------|
| Total Cash | \$ | 291 |
| Total Debt | \$ | 1,265 |
| Debt/Adj. EBITDA ¹ | | 2.9x |

S&P Rating BB+ Positive

Moody's Rating Ba1 Stable

Debt Maturity Profile



- Credit facility refinanced in October 2014
 - Rolled Term Loan B debt into Term Loan A
 - Reduced interest cost to L+1.75% and eliminated LIBOR floor
 - Increased flexibility in financial covenants
- \$500 million revolving credit facility available

Strong liquid position, minimal short term debt obligations

¹See appendix for reconciliation of adjusted EBITDA

Capital Allocation Strategy

Leverage Management

- Target 2.75-3.25x of gross Debt/Adj. EBITDA
- 12/31/14: 2.9x of gross Debt/Adj. EBITDA
- Amendment of existing credit facility in October; lowers cost of capital, continues to provide liquidity and flexibility to grow business

Organic Growth Investment

- Expand core portfolio and channel capability
- Accelerate new product development
- Operational excellence
- Self-funding

M&A

- Product/market expansion and increased presence in emerging markets and technologies
- Disciplined approach to acquisition management

Shareholder Distribution

- 1Q15 quarterly dividend announced: \$0.10 per ordinary share.
- \$200 million share repurchase program announced. Executed \$50.3 million in 2014.

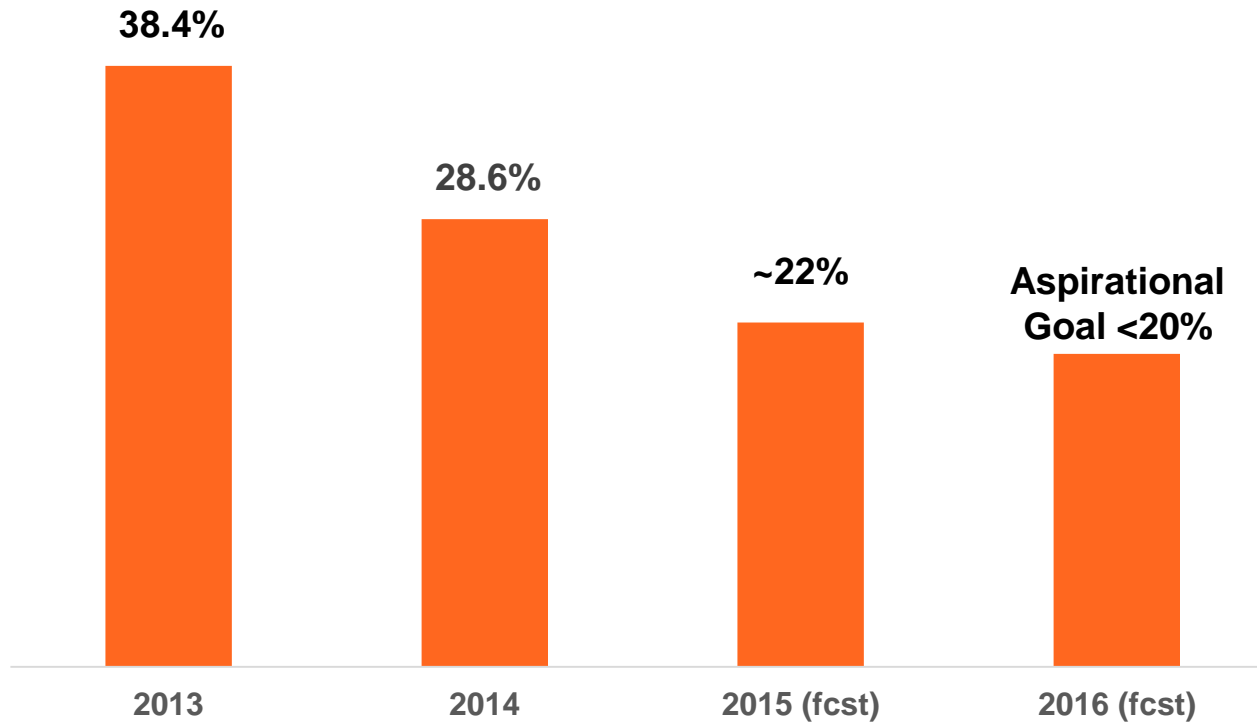
Continued focus on balanced and flexible capital allocation management

Capital Allocation Usage



Significant capital available for strategic deployment

Effective Tax Rate¹ Update



Accelerating reduction in effective tax rate

⁽¹⁾ Effective tax rate adjusted for spin costs and other charges; Updated to reflect UK door business divestiture; See most recent press release for non-GAAP reconciliations

Full-Year 2015 Outlook

Revenue

- Organic revenue: Up 3% to 4%
- Total revenue: Down -4% to -3% (reflecting Euro and Venezuela Bolivar currency headwind)

Effective Tax Rate

- ~22%

EPS

- \$2.65 to \$2.75 (assumes average diluted share count of ~97 million)

Available Cash Flow¹

- ~95% of earnings from continuing operations

(1) Cash from operating activities of continuing operations less capital expenditures

Summary

- Executing strategy, delivering on commitments
- Delivering solid organic revenue growth
- Increasing operating margins net of incremental investments
- High level of cash conversion performance
- Reduction in effective tax rate
- Continuing to invest in new products and channel development
- Driving EMEIA profitability improvement



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Appendix

Adjusted EBITDA Reconciliation

(in USD Millions)

| | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Revenue | \$ 2,413.9 | \$ 2,006.7 | \$ 1,942.4 | \$ 1,998.3 | \$ 2,023.3 | \$ 2,069.6 | \$ 2,118.3 |
| Asia Joint Venture Revenue | (65.3) | (64.5) | (68.9) | (58.6) | (78.0) | (52.0) | 0.0 |
| Adjusted Revenue | 2,348.6 | 1,942.2 | 1,873.5 | 1,939.7 | 1,945.3 | 2,017.6 | 2,118.3 |
| Net Income | (76.4) | 175.6 | 194.1 | 218.9 | 220.1 | 32.3 | 175.2 |
| <i>Adjustments to arrive at operating income:</i> | | | | | | | |
| Income tax provision | 145.0 | 144.2 | 126.8 | 130.7 | 136.7 | 175.0 | 84.2 |
| Interest expense (income), net | (1.1) | 1.2 | 1.8 | 1.4 | 1.5 | 10.2 | 53.8 |
| Other (income) / expense | (0.7) | 14.9 | (3.5) | (4.6) | 3.1 | 7.2 | 4.6 |
| Noncontrolling interest | 0.4 | 12.4 | 6.7 | 6.3 | 5.7 | 12.5 | (2.6) |
| Discontinued operations | (0.6) | 1.3 | 1.1 | 6.3 | 4.2 | 3.6 | 11.1 |
| Operating Income | 66.4 | 349.6 | 327.1 | 359.1 | 371.3 | 240.8 | 326.3 |
| <i>% margin (Unadjusted Revenue)</i> | <i>2.8%</i> | <i>17.4%</i> | <i>16.8%</i> | <i>18.0%</i> | <i>18.4%</i> | <i>11.6%</i> | <i>15.4%</i> |
| Restructuring and Other Costs | 13.1 | 25.2 | 3.0 | 0.3 | 8.2 | 5.8 | 7.1 |
| Spin Costs | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 5.8 | 29.3 |
| Goodwill Impairment | 356.8 | 5.0 | 0.0 | 0.0 | 0.0 | 137.6 | 0.0 |
| Gain on Property Sale | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | (21.5) | 0.0 |
| Venezuela Inventory Impairment | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 33.3 |
| Adjusted Operating Income | 436.3 | 379.8 | 330.1 | 359.4 | 379.5 | 368.5 | 396.0 |
| <i>% margin (Adjusted Revenue)</i> | <i>18.6%</i> | <i>19.6%</i> | <i>17.6%</i> | <i>18.5%</i> | <i>19.5%</i> | <i>18.3%</i> | <i>18.7%</i> |
| Depreciation & amortization | 47.5 | 46.0 | 47.3 | 46.0 | 43.8 | 45.7 | 44.2 |
| Adjusted EBITDA | \$ 483.8 | \$ 425.8 | \$ 377.4 | \$ 405.4 | \$ 423.3 | \$ 414.2 | \$ 440.2 |
| <i>% margin (Adjusted Revenue)</i> | <i>20.6%</i> | <i>21.9%</i> | <i>20.1%</i> | <i>20.9%</i> | <i>21.7%</i> | <i>20.6%</i> | <i>20.8%</i> |

Non-GAAP Reconciliation

| | Year Ended December 31, 2014 | | | Year Ended December 31, 2013 | | |
|--|------------------------------|---------------------|---------------------|------------------------------|--------------------------|---------------------|
| | Reported | Adjustments | Adjusted (non-GAAP) | Reported | Adjustments | Adjusted (non-GAAP) |
| Net revenues | \$ 2,118.3 | \$ — | \$ 2,118.3 | \$ 2,069.6 | \$ (52.0) ⁽¹⁾ | \$ 2,017.6 |
| Operating income | 326.3 | 69.7 ⁽²⁾ | 396.0 | 240.8 | 127.7 ⁽²⁾ | 368.5 |
| Operating margin | 15.4% | | 18.7% | 11.6% | | 18.3% |
| Earnings before income taxes | 267.9 | 86.3 ⁽³⁾ | 354.2 | 223.4 | 127.7 | 351.1 |
| Provision for income taxes | 84.2 | 17.1 ⁽⁴⁾ | 101.3 | 175.0 | (40.1) ⁽⁴⁾ | 134.9 |
| Effective income tax rate | 31.4 % | | 28.6 % | 78.3 % | | 38.4 % |
| Earnings from continuing operations | 183.7 | 69.2 | 252.9 | 48.4 | 167.8 | 216.2 |
| Non-controlling interest | (2.6) | 13.7 ⁽⁵⁾ | 11.1 | 12.5 | (5.3) ⁽⁵⁾ | 7.2 |
| Net earnings from continuing operations attributable to Allegion plc | \$ 186.3 | \$ 55.5 | \$ 241.8 | \$ 35.9 | \$ 173.1 | \$ 209.0 |
| Diluted earnings per ordinary share attributable to Allegion plc shareholders: | \$ 1.92 | \$ 0.57 | \$ 2.49 | \$ 0.37 | \$ 1.81 | \$ 2.18 |

- (1) Adjustment to net revenue for the year ended December 31, 2013 reflects the impact of a change in order flow through the Company's consolidated joint venture in Asia resulting from a revised joint venture operating agreement signed in late 2013. Previously, the joint venture acted as a pass-through to the end customer. Products are now shipped direct to the end customer with the joint venture receiving a royalty in an amount that approximates the lost margin. The consolidated joint venture no longer recognizes the revenue and cost of goods sold on these products. The change did not have a material impact on operating income or on cash flows for the year ended December 31, 2014.
- (2) Adjustments to operating income for the year ended December 31, 2014 include \$36.4 million of costs incurred as part of the spin-off from Ingersoll Rand and restructuring charges as well as a \$33.3 million non-cash impairment charge to write inventory in Venezuela down to the lower of cost or market. Adjustments to operating income for the year ended December 31, 2013 consist of \$11.6 million of cost incurred as part of the spin-off from Ingersoll Rand and restructuring charges, a \$137.6 million goodwill impairment charge and a \$21.5 million gain on a property sale in China.
- (3) Adjustments to earnings before taxes for the year ended December 31, 2014 consist of the adjustments to operating income discussed above, a \$4.5 million charge due to write-off unamortized debt issuance costs associated with the Company's Term B Loans and a \$12.1 million charge to devalue the Company's Venezuelan bolivar-denominated net monetary assets.
- (4) Adjustments to the provision for income taxes for the year ended December 31, 2014 consist of \$17.1 million of tax expense related to the excluded items discussed above. Adjustments to the provision for income taxes for the year ended December 31, 2013 consist of tax expense related to the excluded items discussed above as well as \$44.8 million of discrete tax adjustments.
- (5) Adjustments to non-controlling interest for the year ended December 31, 2014 and 2013 consist of the portions of adjustments (1) through (3) that are non attributable to Allegion plc shareholders.